

VICTOR

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PRIVATE AVIATION INCREASES SHARE OF FLIGHT ACTIVITY AND READIES FOR EXPANSION

- *Europe's leading jet charter marketplace grows sales team and seeks to recruit brokers*
- *A unique opportunity to join an award-winning brand and a thriving industry*

Thursday, 21st January 2021 – Leading on-demand jet charter platform Victor today announces the launch of a worldwide talent search as it seeks to double its workforce in the next 18-24 months to cater for a growing number of first-time private flyers.

WINGX, the leading provider of data intelligence and market insights in aviation, reports on the resilience of the private aviation industry: Business aviation is “only 2% off YOY in [the] 1st fortnight 2021 [versus] 50% declines in global airline fleets.” In December 2020, WINGX also predicted M&A and scaling in business aviation, whilst the outlook for the airline industry was not as optimistic. Flight Radar recorded commercial flights were down 41.7% in 2020 from 2019.

2021 heralds a decade since Victor disrupted the jet charter industry with its fully transparent, subscription-free, globally ‘on-demand’ marketplace. Since its launch, the internationally renowned brand has refused to stand still, achieving exponential growth with an array of accolades to support its success, including listings in the Sunday Times Tech Track, Deloitte Tech UK Fast 50, Sunday Times Export Track and FT 1000.

Victor has made two UK-based hires in January and is looking to further grow its international sales presence, notably in Spain, Germany, and France, in preparation for expected increasing demand in the second half of this year and beyond.

Victor is welcoming applications from individuals new to the jet charter industry, as well as aviation veterans, to join its diverse global team. The company is working with well-known industry figure Linzi Barber, who will be leading the international search for new broker talent.

The company's mission is delivering a better way to fly by putting the consumer in control and making aircraft charter more transparent and easier than ever before. Innovation is at the heart of its operations, which alongside listening to customers, empowers the Victor service to constantly improve and stay at the cutting edge of private air charter.

Victor is seeking global sales agents to passionately advocate this mission and provide exceptional customer service to its growing community of members. Successful applicants will effectively communicate the company's market differentiators to drive bookings. Unrivalled booking transparency, the industry's leading customer loyalty programme Alto, and an award-winning carbon offset proposition as the world's first carbon negative aviation company set Victor apart from any other jet charter broker.

Co-CEO Toby Edwards comments: “After the most difficult year in aviation, the resilience of the Victor team is evidenced by our healthy 2020 performance and spurs us on to achieve our business goals for this year which includes increasing our global footprint of sales agents to profitably expand

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our team. The Victor leadership, including myself and co-CEO James Farley, have worked our way up through the ranks of the business meaning we understand the support needed for success, and are passionate about leading a diverse team of fulfilled employees with clear career progression.”

Consultant Linzi Barber who is heading up Victor’s talent search comments: “I am delighted to be supporting Victor’s efforts in bringing new talent onboard. The spirit, passion and work ethic of the Victor team is incredibly motivating, and I am excited to be able to offer new opportunities to join this dynamic and growing team.”

For more information or to apply, please visit flyvictor.com/careers-at-victor

About Fly Victor (flyvictor.com)

Victor is a leading on-demand jet charter platform, enabling flyers to search, compare and book private air travel quickly, efficiently and with confidence.

Launched in 2011, the company has rewritten the jet charter rulebook with a fully transparent, subscription-free, globally ‘on-demand’ marketplace allowing members to swiftly check pricing options and aircraft specifics before booking the flights they need. Victor’s unique combination of smart technology and exceptional ‘high touch’ customer service, means that customers are always connected and in control.

Access to more than 7,000 aircraft via a global network of 200 partner operators means that any private aviation requirement can be expertly fulfilled, with the support of Victor’s specialist services for group travel, corporates, sports, medical, and music & entertainment.

Victor is the world’s first carbon negative aviation company. Every Victor flight is 200% carbon offset as a standard, as part of the company’s award-winning approach to climate action.

Headquartered in London and with a global team, the company made the Sunday Times Tech Track 100 in 2015-2019 consecutively and the Deloitte UK Tech Fast 50 in 2016 and 2017.