

VICTOR

FLY SMARTER



VICTOR FOR BUSINESS and CTI JOIN FORCES TO TAP INTO GROWING PRIVATE JET DEMAND

- **New partnership offers CTI clients international, on-demand access to Victor's innovative private jet charter service**
- **Flying with Victor means no membership fees or up-front commitments, saving corporate travellers time and money**
- **Corporate travellers also capitalise by tapping into excess capacity and 'empty leg' flights**

(London & Manchester, XX January 2016) – Victor for Business, the corporate travel arm of private jet charter pioneer Victor, and leading UK travel management company CTI, announce an innovative partnership integrating Victor's award-winning, on-demand service into CTI's travel management booking platforms.

The partnership will give CTI's clients charter access to over 7,000 private jets worldwide and allow them to save time and money, booking business jet travel in a fully transparent and flexible manner that doesn't involve collating quotes or any hidden charges. Victor's unique hi-tech, hi-touch platform combined with CTI's long-standing tradition of impeccable customer care and innovation means that business travellers can be sure to receive immaculate door-to-door service and support.

Clive Wratten, CEO of CTI, comments: *"Our many clients are rapidly embracing on-demand travel services that provide them with the very highest level of quality, safety and cost-saving. Our partnership with Victor For Business provides our clients with a wealth of private jet charter options, and enables us to provide a truly comprehensive service and duty of care for clients across every manner and mode of business travel."*

The Victor For Business partnership – available to all of CTI's clients in the UK - will benefit every type of business traveller. Senior execs and board directors through to groups of employees can save company time and budget by either seamlessly booking bespoke business trips, exploiting excess capacity on private jet charters or utilising 'empty leg' flights. Victor for Business' flat-rate pricing, experienced flight-planning teams and smart technology ensure business jet travel – across an expansive, operator-approved fleet of aircraft – is quicker and more efficient than ever before.

Clive Jackson, CEO and co-founder of Victor, adds: *"CTI Travel share our forward-thinking passion to generate innovative solutions that deliver exactly what every business wants to save - time and money. We are thrilled that Victor's integration with CTI will help drive even more clear, effective and productive business jet travel, and the best possible experience for corporate flyers. Getting businesses where they need to be, when they need to be, is our primary focus."*

www.flyvictor.com

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CTI clients can take advantage of Victor For Business charter now, personalising everything from user profiles to a flight management option, guaranteeing their perfect travel experience. All Victor operators' fleets are ARG/US certified.

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About Victor:

Victor is revolutionizing the private jet charter industry by being the only fully-transparent, globally on-demand service that does not require its members to pay any upfront fees. Members are able to swiftly check pricing options, aircraft specifics and amenities before booking the flights they need. Victor's unique combination of smart technology, transparency and exceptional customer service, provided by a dedicated 24-7 team, means that its 45,000-plus members – with access to 7,000 aircraft via a network of 191 partner operators – are always connected and in control. Victor has achieved three-year average sales growth of 142.93% per annum, ranked number 15 in the 2015 Sunday Times Hiscox Tech Track 100, and in 2013 was honored at the Walpole British Luxury Awards as the 'Brand of Tomorrow' and won TTG's 'Leading Edge' Award. www.flyvictor.com

About CTI:

- CTI is one of the UK's top 20 corporate travel providers. It was launched in October 2013 following the acquisition of Hotelscene by the TD Travel Group in July 2013.
- CTI has divisions specialising in Corporate Travel, Hotels, Meetings & Events, Marine Travel, Rail and Sports Travel. It delivers the full range of business travel services, including but not limited to air travel, hotels, rail, car hire, meetings and conferences.
- CTI excels at providing travel services for SMEs and large companies in a wide range of sectors including manufacturing, telecoms, IT, professional services, fashion and retail.
- The company employs over 150 people across six offices – Manchester, London, Bristol, Leeds, Liverpool and Hull
- CTI Global is the international division of the company dealing with multinational clients. CTI Global creates a bespoke alliance of suppliers to fit a client's specific need
- For more information, visit www.cti.co.uk

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