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Victor announced as GTMC's first private jet partner

The GTMC has announced Victor as its first ever industry partner in the private jet sector.

Victor, with bases in London and North America, is the only private jet charter company to fully disclose transaction fees, and specific operator and aircraft details, offering business travellers total transparency and control with no hidden charges. Victor provides swift end-to-end booking and flight management via web, tablet and smartphone. Its unique combination of smart technology and expert, 24-7 customer support, ensures competitive rates and consistency of service for the travel management community – business fliers, in turn, save time, money and hassle.

As a partner Victor gains exclusive access to the GTMC's industry leading aviation strategy groups and the member travel management companies (TMCs) that represent the best of the UK's business travel sector.

Paul Wait, chief executive of the GTMC, commented: "We value our relationships with industry partners and are pleased that Victor recognises that the GTMC is the most relevant route to reaching other industry professionals. The GTMC provides them with a forum to share the latest private charter updates with the industry as well as keep an eye on the broader travel trends."

Toby Edwards, sales director for Victor, said "It's crucial that we communicate effectively with TMCs and keep up to date with the latest industry developments. By becoming a partner of the GTMC not only can we do this but we can also meet our travel industry colleagues, share relevant information on our pioneering service and, ultimately, help TMCs tap into private, on-demand aviation as easily as they have scheduled air travel in the past. We're looking forward to further evolving Victor's position within the business travel community."

Representing a diverse range of travel management companies – from global companies to small independent specialists and top regional agencies – GTMC, originally founded in 1967, is the voice of business travel and acts to lobby those who have an impact on the business travel community, together with promoting the activities of its members as the best in quality and value to the business traveller.

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Notes to editors

About GTMC

The GTMC is the UK's leading professional body for travel management companies. The diverse membership accounts for over 80% of UK expenditure on managed business travel, delivering value for money and great service to business travellers in the private, public and not-for-profit sectors.

About Victor

Victor is revolutionizing the private jet charter industry as the only fully-transparent, globally on-demand service not requiring its members to pay upfront fees. Members are able to swiftly check pricing options, aircraft specifics and amenities before booking the flights they need. Victor's unique combination of smart technology, transparency and exceptional customer service, provided by a dedicated 24-7 team, means that its members – with access to 7,000 aircraft via a network of 191 partner operators – are always connected and in control. Victor, the fastest-growing on-demand private jet charter company in the world, has achieved three-year average sales growth of 142.93% per annum. The company has also ranked number 15 in the 2015 Sunday Times Hiscox Tech Track 100, and in 2013 was honored at the Walpole British Luxury Awards as the 'Brand of Tomorrow' whilst winning TTG's 'Leading Edge' Award. www.flyvictor.com